



King W. Gillespie is the founder, owner and chief executive officer of The Endeavour Group. Colonel Gillespie, USAF (Ret.) re-formed Endeavour as a Virginia based Service-Disabled Veteran-Owned Small Business (SDVOSB) in 2011. A respected DoD and Air Force expert, he brings well over 25 years of strategy formulation and organizational development in both the military and private sector to Endeavour. Mr. Gillespie has been highly successful leading and executing complex and multi-disciplinary programs at all organizational levels. He is a demonstrated leader in policy formulation and implementation, strategic leadership, and organizational development.

As Endeavour's chief executive, Mr. Gillespie is the steward of an innovative consultancy which supports both the public and private sector with organizational and transformational C-suite solutions; providing expertise in policy development and implementation, offering effective and integrated strategic planning and performance management solutions, and helping clients implement innovative enterprise-wide solutions. He has helped a number of companies and governmental entities reach the next generation of success, by executing sound plans that deliver results.

Mr. Gillespie has been a lifelong champion of strategic planning and organizational development. During the 1990's he led a six year organizational change initiative for the U. S. Air Force Reserve. More recently and prior to re-establishment of Endeavour, he recently served as the first Chief, Strategy and Performance at the Office of the Secretary of Defense (OSD) - Office of the Deputy Chief Management Officer (ODCMO). He revitalized DoD strategic planning, performance management and business mission area governance, and linked DoD's business plans to the budget. He produced the FY 14/15 DoD Strategic Management Plan (SMP), DoD Annual Performance Budget/Plans and Organizational Assessments. He improved high-level department governance meetings such as the Defense Business Council (DBC) and other Principal Staff Assistant (PSA) forums. Illustrative of his direct engagement is the creation of the DCMO/Comptroller lead Cost Management working group, formed to meet DoD Financial Improvement and Audit Readiness (FIAR) targets for calendar year (CY) 2014. Mr. Gillespie last served in government as a Senior Analyst for the congressionally enacted National Commission on the Structure of the Air Force. He was a key contributor, developing critical findings and subsequent recommendations which were the basis of the Commission's final report to Congress, recommending the reorganizing of the U.S. Air Force in a manner consistent with available resources. Prior to joining the Air Force on active duty, Mr. Gillespie worked for Johnson & Johnson, AT&T, and Xerox.

Mr. Gillespie has been a member of the Business Round Table, a volunteer consultant for the Atlanta based Business Executive Council, where he helped the State of Georgia Education Department build their strategic plan, as well as, facilitate a strategic plan for the Carter Center. Col Gillespie is a member of a number of military organizations and held offices in a number, most recently as the Vice President of Chapter One of the Reserve Officer Association (ROA).

Mr. Gillespie earned a B.B.A. degree in finance from the University of Texas at Arlington, in 1981; and an M.B.A. from Texas Christian University in 1987. He is a 2004 in-residence graduate of the U.S. Air Force Air War College, and a Brookings Institution Legislative Fellow, serving as U.S. Senator Dirk Kempthorne's Military Legislative Assistant in 1997. He is fluent in German; proficient in French and Luxembourgian. His military awards include the Defense Superior Service Medal and Legion of Merit.