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To: National Veteran Small Business Coalition (NVSBC) Membership

This letter is to inform you of my continued desire to serve on the NVSBC board. As a founding board member in 2010, I am proud of the accomplishments of the organization and thank those current and past board members for their leadership, service and commitment. Over the years, I have served as the Secretary of the Board, Chairperson of the Medical Products Group (MPG) and participated in the planning of every Veteran Entrepreneur Training Symposium (VETS 11, 12, 13, 14, 15, 16, 17). Last year, I personally attended every NVSBC Board Meeting and DC Chapter dinner.

I have also served as your Secretary for the past 7 years. Having been a member of the Coalition since its inception, I have a unique understanding of where we've been, where we are, and where we plan to go. We must stay true to our mission. We are both advocates and stakeholders in the veteran business movement. We are the fair brokers and trusted partners to industry and agencies alike. Our collective voice serves to guide the legislative process and acquisition policies that affect our businesses. We must protect and defend our positions. The federal acquisition landscape is changing rapidly and the challenges ahead are real.

Allow me to share my **VISION**:

Since the inception of the NVSBC, we have worked diligently to create and sustain an organization that truly represents our unique stakeholder/advocate position. In order to be relevant we had to both recruit membership and provide value. 2016 was a hallmark year, our membership grew by nearly three-quarters from the previous year. In conjunction with this explosive growth, our direct support of a service disabled veteran owned small business technology company resulted in the Supreme Court KINGDOMWARE decision.

This decision once again reinforced the federal government's responsibility to adhere to Public Law 106-50 (The Veterans' Entrepreneurship and Small Business Development Act of 1999), Presidential Executive Order 13360, and more specifically, Public Law 109-461 (The Vets First Contracting Program within the Department of Veterans Affairs).

Until the spirit and practice of *All* federal procurement follows the rule of law, the NVSBC and its membership must be ever vigilant. Not as opposition to federal agencies and contracting activities, but as trusted partners. We must inform, educate, translate and defend our statutory rights. My vision is that as a result of our efforts

the veteran of 2035 will have the same opportunities we, and those who came before us have fought so hard to attain.

Here's are the **CRITICAL ISSUES:**

Veteran and Service Disabled Veteran Owned Small Business programs are mandatory and non-discretionary. Yet, we must continuously inform, educate, translate and defend our rights. Our customer base and inner agency advocates are shrinking. We must ensure our coalition remains the "voice of choice" to industry.

We must also recognize that industry doesn't always agree with our position. Nonetheless, they remain willing to have substantive dialogue. This dialogue is the result of the professionalism and respect our organization has garnered through the years. We can ill afford to be seen as unorganized, unprofessional or ill equipped. Therefore, we need the best and brightest among us to serve while simultaneously running their businesses. The NVSBC is truly a team effort. We must expand the team.

The expansion of industry groups enables the NVSBC to have substantive relevant dialogue with key decision makers. Thereby, a minimum of IT, Medical, Construction and Service groups must be active and engaged with all levels of our customer base.

National and Federal representation requires the expansion of the organization across the country. The creation of NVSBC chapters is a necessity.

You will notice my focus on critical issues is largely internal. Our internal organizational structure and strategic goals will determine our success against the external threats. The collective and expressed mission of the NVSBC is to be the **"voice of the veteran business owner."** It is my intention to continue my service to the membership, the Board of Directors and the veteran business community as a whole.

I hope my past performance is indicative of the future performance you will afford me with your vote. In turn, I will continue to serve with diligence, persistence and commitment.

Stay strong in the fight,

Eric Dailey
President - CMG